

INDIA BECKONS !!!

# Economic & Business e-Newsletter

## Making Headlines ...

### Biocon to boost investment in Johor facility:

Biocon Ltd, India's largest biotechnology firm, plans to invest an additional US\$100 million in its bio-pharmaceutical manufacturing and research facility located in Bio-XCell in Johor. The company has invested some US\$200 million in the first phase of its facility at Bio-XCell, a custom-built biotechnology park and ecosystem for industrial and healthcare in Iskandar Malaysia, Johor. The first phase of the facility will be operational by this year.

### India-based Ramco Systems will integrate business processes for the entire MAS group:

India-based IT solutions provider, Ramco Systems, entered into a US \$ 8 million deal with MALAYSIAN Airline System Bhd (MAS) which will see the airline replacing its software system. This advanced solution, called the Ramco Aviation Version 5.7, will integrate business processes of the entire MAS group, including Firefly, MASwings and MASkargo, as well as support its maintenance, repair and overhaul (MRO) services. Ramco Systems look forward to replace MAS' existing software system in phases within five years. This advanced solution will enable MAS to have a fully integrated, single deployment system as well as true mobility as the new system can be accessed through any mobile devices. This new software will bring MAS into the next level of capability and efficiency.

### Indian Oil signs an agreement with Petronas:

With a view to become a diversified & integrated energy company, Indian Oil Corp Ltd signed an agreement on March 7, 2014 to acquire 10% in Petroliam Nasional Bhd's (Petronas) Canadian shale gas reserves and liquefied natural gas (LNG) export terminal. Under the agreement, Indian Oil, through its affiliates, will acquire a 10 per cent interest in Progress Energy's LNG-destined natural gas reserves in northeast British Columbia and in the proposed PNW LNG export facility on Canada's West Coast. As part of the transaction, Indian Oil has agreed to offtake 1.2 million tonnes of LNG per annum, which represents 10 per cent of the LNG facility's production for a minimum period of 20 years. This is the third deal inked by Petronas with international partners since buying Progress Energy Canada Ltd for RM15.4bil in 2012. The agreement was signed in the presence of Sh. R.S. Butola, Chairman, Indian Oil Corp., Tan Sri Dato' Shamsul Azhar Abbas, President & CEO, Petronas and Sh. T.S. Tirumurti, High Commissioner of India.

### 1. SPOTLIGHT - OPPORTUNITIES IN INDIA :

DELHI - MUMBAI INDUSTRIAL CORRIDOR (DMIC)

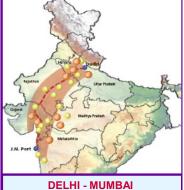
2. INDIAN COMPANIES IN MALAYSIA :

I. IEI ENVIRONMENTAL MANAGEMENT (M) SDN BHD II. TAMCO SWITCHGEAR (MALAYSIA) SDN BHD

## Vol. 2 No.37 [Dec'13-Mar'14]

सत्यमेव

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## INDUSTRIAL CORRIDOR (DMIC)

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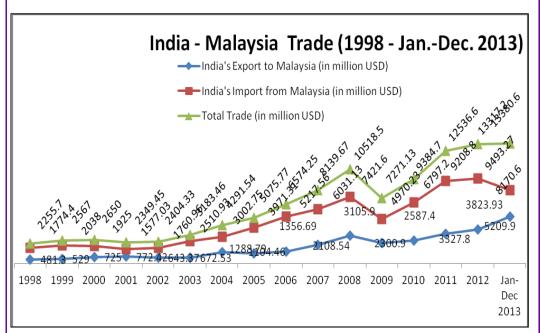
com@indianhighcommission.com.my

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# **INDIA-MALAYSIA BILATERAL TRADE**

In 2013, India was Malaysia's 10<sup>th</sup> largest trading partner, compared to 11<sup>th</sup> place in 2012, and was Malaysia's largest trading partner among the South Asia countries. Malaysia has now emerged as India's second largest trading partner in the ASEAN after Singapore. The balance of trade, however, is heavily tilted in favour of Malaysia.

The bilateral trade stood at US \$ 13.38 billion for the period Jan.- Dec. 2013 registering an increase of 0.004% over the corresponding figure for Jan.- Dec. 2012, viz. US \$ 13.32 billion. India's export basket to Malaysia is large and diversified, including manufacturing goods, machinery and transport equipment, chemicals, electronic goods, food items [frozen meat and meat preparations, spices, sugar, rice (other than basmati), wheat, fresh vegetables and fruits], cotton yarn, RMG cotton and accessories, primary and semi-finished iron, made-ups and fabrics.



The graph given below depicts the bilateral trade flows from 1998 till October 2013:

It may be noted from the graph above that Malaysia has traditionally enjoyed a handsome surplus primarily because we are large importers of palm oil and petroleum. In 2006, India's trade deficit was to the tune of US\$ 3.8 billion, which continued in 2007 at US\$ 3.9 billion. It increased to US\$ 4.3 billion in 2008. In 2009 the trade deficit came down to make it at US\$ 2.6 billion while it has again shot up to US\$ 5.9 billion in 2011. It has come slightly down to US \$ 5.23 billion in 2012. During the period Jan.- Dec. 2013, our imports stood at US\$ 8.17 billion and exports stood at US\$ 5.21 billion marking an decrease of 13.97% and increase of 36.37% respectively compared to the corresponding period in 2012.

On the import side, the basket from Malaysia includes petroleum, electronic goods, palm oil, wood and wood products, organic chemicals, man-made fabrics, spun yarn, non-ferrous metals and machinery. India has traditionally been the first or second largest buyer of palm oil from Malaysia. Petroleum and petroleum products constitute another major import item, with IOC having a term contract, renewed annually, for purchase of 2 million MT of petroleum from Petronas, the Malaysian national oil company.

# **BILATERAL / EVENT**



(Mr Anand Sharma, Minister of Commerce & Industry, Government of India (4<sup>th</sup> from Left) & Dato' Sri Mustapa Bin Mohamed, Minister of International Trade & Industry, Malaysia (4<sup>th</sup> from Right) along with other dignitaries at the CII Partnership Summit in Bangalore on 28 January 2014)

**MITI Minister's visit to India:** International Trade and Industry Minister Datuk Seri Mustapa Mohamed led a Malaysian SME-based trade and investment mission to India during January 27-30, 2014. During his visit, he participated in the Partnership Summit 2014, annual flagship event of the Confederation of Indian Industry (CII), organised in association with India's Ministry of Commerce and Industry, in Bangalore. The MITI Minister also had a bilateral meeting with his counterpart Sh. Anand Sharma, Union Minister of Commerce & Industry on 27<sup>th</sup> January 2014. The Malaysian business delegation visited **Pune, Bangalore and Chennai** during January 27-30, 2014. Malaysian delegate companies met with major Indian companies as well as took part in networking and business-matching sessions. MITI Minister asked the Malaysian SMEs to leverage on their expertise in solar panel manufacturing by meeting the needs of solar energy in India. At the end of trip, MITI Minister informed that Businessmen in Chennai had committed an investment of between RM50 million and RM100 million each in several projects in Malaysia.



(Tan Sri Dato' Ajit Singh, Advisor. Indian Prime Minister's Global Advisory Council Mr Malvinder Singh, Executive Chairman, Fortis Healthcare Ltd at the 6<sup>th</sup> meeting of India-Malaysia CEOs Forum on 27<sup>th</sup> January 2014 in Bangalore)

**India-Malaysia CEO Forum Meeting:** India-Malaysia CEO Forum, which was launched by Prime Ministers of India and Malaysia in October 2010 to promote bilateral trade & investment, had its 6<sup>th</sup> meeting at Bangalore on 27<sup>th</sup> January 2014.



(Sh. M.F. Vohra, Chairman of Rubber products panel of CAPEXIL & delegation Leader, addressing the audience during Buyer-Seller Meet held on March 6, 2014)



(Sh. Anil Manocha, President of Consortium of Indian Industries in Malaysia, Sh. M.F. Vohra, Chairman of Rubber products panel of CAPEXIL & Delegation Leader; Dato' Dr. Ong Eng Long, President of Malaysian Rubber Products Manufacturers Association (MRPMA) and Sh. T.S. Tirumurti, High Commissioner of India at the Inaugural Session of Buyer Seller Meet held on March 6, 2014)

Visit of CAPEXIL delegation to Kuala Lumpur: A delegation of 12 Indian Rubber Products (including Auto tyres & tubes) Exporters under the umbrella of Chemical and Allied Export Promotion Council of India (CAPEXIL) visited Kuala Lumpur during March 5-7, 2014. The delegation had Business-to-Business meetings with Malaysian rubber product importers on March 6, 2014 at the Prince Hotel, Kuala Lumpur. The Inaugural Session included an address by Sh. T.S. Tirumurti, High Commissioner of India and presentations on Rubber Industry as well as business opportunities between India and Malaysia by Sh. M.F. Vohra, Chairman of Rubber products panel of CAP-EXIL & Delegation Leader; and Dato' Dr. Ong Eng Long, President of Malaysian Rubber Products Manufacturers Association(MRPMA). The B2B Meet is also supported by the Kuala Lumpur & Selangor Indian Chamber of Commerce and Industry (KLSICCI). The Indian delegation visited Malaysia External Trade Development Corporation (*MATRADE*) and Malaysian Rubber Board on March 7, 2014.

**ASEAN-India Business Council Launches Online Business Portal To Facilitate Trade:** The ASEAN-India Business Council launched an online business portal on February 25, 2014 to facilitate trade between ASEAN countries and India. The portal was launched by Sh. T.S. Tirumurti, High Commissioner of India along with Datuk Rebecca Fatima Sta Maria, Secretary General, Ministry of International Trade and industry, Malaysia and Datuk Ramesh Kodammal, the council's co-chairman. The portal is expected to provide a comprehensive, accurate and up-to-date source of regulatory information of different countries. The portal will also be enhanced to serve as a business- matching platform for all businesses, especially small and medium businesses, which comprises 95 per cent of the businesses in all these countries.



This is local JV Company of Ion Exchange (I) Ltd. We are water treatment company and one of the very few in the world with a comprehensive range of technologies, products and services which covers the entire spectrum of water and wastewater treatment. Ion Exchange (I) Ltd is Specialists in water and waste water treatment for nearly five decades, Ion Exchange (India) Limited is among few organizations worldwide with the entire range of technologies, products and services enabling the company to offer total water management solutions to all segments – household, institutional, commercial, industrial and public water supplies, urban and rural. Solutions span the entire water cycle – pre-treatment, drinking water purification, process water and waste water treatment and recycle of industrial effluent and sewage for zero discharge with point-of-use, packaged, pre-engineered and custom-built plants.

We have adequate experience is successfully handling large, complex water and waste water treatment / recycle projects for a distinguished clientele. We have expertise in core sectors such as thermal & nuclear power stations, fertiliser factories and refineries as well as chemical, pharma, automobile, electronics, paper, food and beverage and textile industries. They demonstrate the integration of extensive process technologies and design, engineering and project management expertise into design and build projects on turnkey, BOO/T or EPC basis to requirements of clients, consultants and EPC contractors worldwide including India, South East Asia, Japan and Europe.

Projects are backed by comprehensive technical services such as consultancy, feasibility studies, design and engineering, project management at site, erection and commissioning, operator training. The company also undertakes upgrading and automation of water treatment plants and O&M and service contracts.

We execute projects for customers like Petronas, Tenaga National Board, and various industries; We take help of local SMI sector industries for subcontracting part of our projects. Also we do banking with local Malaysian banks.

Contact details -

IEI Environmental Management (M) Sdn Bhd, D5-3A-5 Solaris Dutamas, Jalan Dutamas 1, 50480. Kuala Lumpur Malaysia Ph- +603 6205 5479 Fax +603 6205 4479. Contact person : Mr Anil Manocha (Director) Email : anil@ieiap.com



TAMCO Switchgear (Malaysia) Sdn Bhd is a fully owned subsidiary of Larsen and Toubro (L&T) India. Larsen and Toubro is a USD 14 billion technology, engineering, construction, manufacturing and financial services conglomerate, with global operations. L&T has divided itself into 9 Independent Companies and TAMCO is a part of L&T's Electrical and Automation (E&A) Company. Electrical & Automation Independent Company (E&A) is one of the core businesses of Larsen & Toubro (L&T). Its suite of offerings includes low and medium voltage Switchgear, Electrical Systems, Marine Switchgear, Industrial and Building Automation Solutions, Surveillance Systems, Energy Meters & Relays. E&A's products and solutions cater to a variety of segments like industries, utilities, infrastructure, buildings and agriculture. L&T acquired TAMCO in 2008 and with investments and new product developments; it has now grown to a USD 160 Mn company with three manufacturing locations in Malaysia and offshore operations in Indonesia and Australia. It is a leading low and medium voltage switchgear manufacturer in South East Asia and exports more than 60% of its produce to Middle East, Australia, South East Asia, Africa & UK. Its products are widely used in power, oil & gas, mining, heavy industries and construction. TAMCO spends more than 3% of its revenue in R&D and has over the years designed and developed the complete range of medium voltage products in line with international standards. TAMCO's strength has been its quality and flexibility to meet customer's complex needs which has made it the most prominent brand in New South Wales, Qatar and Dubai Utilities, besides the local Malaysian Utilities.

L&T believes in empowering the local set up and TAMCO is an example of this. More than 95% of TAMCO's 500 strong team are locals who have successfully portrayed the high quality Malaysian brand in Global Utilities and Industries. After acquisition, L&T has retained all the Malaysian staff and workforce and most key positions are held by locals. TAMCO Malaysia is the R&D Centre for L&T's Medium Voltage Switchgear development and has a team of 40 engineers who are designing and developing new products for the domestic and global market. Last year TAMCO acquired "Henikwon", a leading Bus Bar Trunking manufacturer in Malaysia thereby enhancing their products and offering to local and global customers.TAMCO's success stems from its competent team in Malaysia, the encouragement from its principals and continuous support from the local Malaysian institutions.

Contact details -

TAMCO Switchgear ( Malaysia ) Sdn Bhd Lot 16505, Jalan Kelui 1 Kawasan Perindustrian Bukit Raja Seksyen 7 Bukit Raja, 40000. Shah Alam, Malaysia Ph- +603 3361 8468 Fax +603 3341 6200 Contact person : Ms. Subrata Pal (GM - Product Management) Email : <u>subrata.pal@tamco.com.my</u>

## SPOTLIGHT : DELHI - MUMBAI INDUSTRIAL CORRIDOR (DMIC)



## **Brief Introduction**

- 1. Mumbai to Delhi 1499 kms.
- 2. Target date for commissioning : March 2017.
- 3. Construction work on 54 bridges already underway.
- 4. Pre-qualification for civil and track works for Packages I & II completed. Bids under submission.
- 5. Aim of Project : To create a strong economic base with the state-of-art infrastructure.
- 6. Project cost : US\$ 90 billion. Government of Japan to invest US\$10 billion.
- 7. Coverage : Six major States of India. 180 million population. The 6 states contribute 43% GDP currently.
- 8. Scope of Projects : 9 mega industrial zones (250 sq kms); 3 ports, 6 new airports, six lane intersection free expressway. From Delhi to Mumbai; several industrial estates; one 4000 MW plant and 6 1000MW gas based plants.
- 9. Implementation modality : Through Public Private Partnership. The DMIC Development Corporation was established in January 2008 to oversee the implementation of the projects. The Government of Japan holds 26% equity.

### 1. Background

Government of India plans to develop Multi-modal High Axle Load Dedicated Freight Corridor (DFC) between Delhi and Mumbai, covering an overall length of 1483km, with end terminals at Tughlakabad and Dadri in the National Capital Region of Delhi and Jawaharlal Nehru Port at Mumbai. Government of India has further proposed establishing, promoting and facilitating "Delhi Mumbai Industrial Corridor (DMIC) along the alignment of DFC between Delhi and Mumbai. The objective of DMIC, supported by world-class infrastructure, would be to optimize on the present potential, enhance investment climate and promote the economic development of the region through creation of a long term enabling environment.

An MOU relating to the DMIC has been signed between the Ministry of Economy, Trade and Industry (METI) of Japan and the Ministry of Commerce and Industry (MoCI) of India to explore the opportunities for mutual cooperation. MoCI has further initiated the process by appointing M/s IL&FS Infrastructure Development Corporation Limited (IIDC), New Delhi as Consultant for preparation of conceptual framework for DMIC.

#### 2. Delhi-Mumbai Dedicated Freight Corridor

The envisaged alignment of freight corridor passes through six states Uttar Pradesh, NCR of Delhi, Haryana, Rajasthan, Gujarat and Maharashtra and is mostly aligned parallel to the existing railway tracks. Distribution of length of dedicated freight corridor indicates that Rajasthan (39%) and Gujarat (38%) together constitute 77% of total length of the alignment of freight corridor, followed by Haryana and Maharashtra (10% each) and Uttar Pradesh and the National Capital Region of Delhi (1.5% of total length each) between Delhi and Mumbai. It is envisaged that the alignment of the proposed corridor will have nine junction stations, at following locations, for exchange of traffic between the existing railway system and the DFC, in addition to the end terminals at Tughlakabad and Dadri in NCR of Delhi and J.N.Port in Navi Mumbai.

- Vasai Road : To cater to traffic to/from Mumbai, other than J.Nehru Port .
- Gothangam : For traffic to/from Hazira Complex, Jalgaon-Udhna.
- Makarpura (Vadodara) : For traffic to/from Ahmedabad, Vadodara and Vadodara-Godhra Routes.
- Amli Road (Sabarmati) : For traffic to/from ICD-Sabarmati, Viramgam-Sabarmati Route, Ahmedabad, Rajkot and Bhavnagar Divisions of Western Railway.
- ◆ **Palanpur** : For traffic to/from Kandla/ Mundra Ports and Gandhidham Area.
- Marwar Junction : For Traffic from/to Jodhpur area (and ICD-Jodhpur).
- Phulera : For traffic to/from Jaipur-Tundla and Jaipur-Sawai Madhopur Routes.
- ◆ **Rewari :** For traffic to/from Rewari-Hissar-Ludhiana/Bathinda Routes.
- **Pirthala (Tughlakabad) :** For traffic to/from Tughlakabad (and ICD-Tughalakabad).



#### 3. Vision for DMIC

The vision for DMIC is to create strong economic base with globally competitive environment and state-of-the-art infrastructure to activate local commerce, enhance foreign investments and attain sustainable development.

Delhi-Mumbai Industrial Corridor is to be conceived as a Model Industrial Corridor of international standards with emphasis on expanding the manufacturing and services base and develop DMIC as the 'Global Manufacturing and Trading Hub'.



#### 4. Project Goals

The developmental planning for DMIC aims to achieve certain end results with implementation that would ensure realization of envisaged vision for the project and lead to economic development. Accordingly the project goals for DMIC are:

- Double employment potential in five years (14.87% CAGR)
- Triple industrial output in five years (24.57% CAGR)
- Quadruple exports from the region in five years (31.95% CAGR)

## 5. Sectoral Objectives

The sectoral objectives for Delhi-Mumbai Industrial Corridor (DMIC) envisage provision of quality industrial investments and world class infrastructure facilities which, inter alia, includes:

#### (a). Industrial Infrastructure:

- Up gradation of existing industrial clusters/ industrial estates with requisite facilities;
- Developing new industrial clusters or townships and export oriented manufacturing zones;
- Development of 'Skill Development Centers (or) Knowledge Hubs' consisting of schools, colleges, vocational institutes, engineering/ technical institutes, agricultural colleges with state-of-the-art research and development facilities with integrated residential, health/ Recreational facilities;
- Developing agro-processing hubs with cold storage, packaging and distribution and other allied infrastructure;
- Developing IT/ ITES Hubs/ other service oriented facilities.

### (b). Physical and Social Infrastructure:

- Efficient logistics chain with multi-modal transshipment zones and logistic hubs;
- Provision of Feeder Road and Rail connectivity to ports, hinterlands and markets;
- Augmentation of existing port infrastructure and developing Greenfield ports;
- Up gradation/ Modernization of Airports;
- Captive Power Generation Plants with power transmission facilities;
- Ensuring effective environment protection mechanism for sustainable long term development;
- Dovetailed residential, commercial, institutional, leisure/ recreational infrastructure to ensure attractive investment climate.

#### CURRENT STATUS

- Overall perspective plan for entire Delhi-Mumbai Industrial Corridor completed.
- Master planning for individual investment regions and industrial areas completed in 5 of 6 States.
- Land acquisition : State Governments have initiated the process. Early Bird Projects have been identified already.
- Japanese Government has offered US\$ 4.5 billion for first phase of projects with Japanese participation. Pre-feasibility studies underway.
- ♦ DMIC has been given an Implementation Fund of US\$ 3.23594 billion for development of trunk infrastructure drainage, sewage, solid waste disposal, water supply, etc to support real estate development.

For more details, please contact -

Mr. Abhishek Chaudhary (Vice President - Corporate Affairs & Company Secretary) Delhi Mumbai Industrial Corridor Development Corporation Limited Room No. 341B, Third Floor, Hotel Ashok Diplomatic Enclave, 50B Chanakyapuri, New Delhi -110021 Telephone : 0091-11-26118884-8 Fax : 0091-11-26118889 Email : <u>abhishekchaudhary@dmicdc.com</u> Website : <u>www.dmicdc.com</u>

## WHAT NEW

ANAND SHARMA EXPRESSES OPTIMISM FOR ECONOMY IN 2014

DGFT AND ENFORCEMENT DIRECTORATE SIGN MOU ON FOREIGN EXCHANGE DATA SHARING

EDIBLE OIL OILSEEDS RICE EXEMPTED FROM STOCK HOLDING LIMIT UNDER THE ESSENTIAL COMMODITIES ACT

REDUCTION IN MINIMUM EXPORT PRICE MEP OF ONION TO USD 350 PMT

ANAND SHARMA INAUGURATES SERVICES CONCLAVE SHARMA PROPOSES TO SET UP COMPETITIVENESS COUNCIL FOR SERVICES SECTOR

TERC GIVES CLEAR MANDATE FOR FTA NEGOTIATIONS

## NATIONAL TRADE

Special Economic Zones

**Trade Promotion Assistance** 

**Foreign Trade Policy and Procedure** 

**Plantation Scheme** 

## TRADE STATISTICS

India's Trade

Import of Sensitive Items

**Export Import Data Bank** 

## **INTERNATIONAL TRADE**

India & World Trade Organization (WTO

**Trade Agreements** 

Joint Statements and Minutes of Meetings

**Trade Promotion Programmes and Schemes** 

**Non Tariff Measures** 

**TBT and SPS Portals** 

India's Trade Portal of SAARC, ASEAN and top 25 Countries

Fifth Trade Policy Review of India

# **TENDERS FROM INDIA**

SI. No	Events	Organiser(s)	Remarks
1	Last Date of Submission of Completed Document: 07.04.2014	Oil and Natural Gas Corporation Limited, Contact: Materials Management Department ONGC Central Stores Complex Palavasna Mehsana-384003 Bidders can download tender at ONGC e-procurement website https://etender.ongc.co.in	Tender No: E17EC14005 Brief Description: Rate Con- tract for procurement of PHPA for a period of 2 years.
2	Last Date of Submission of Completed Document: <b>11.04.2014</b>	Oil and Natural Gas Corporation Limited, Contact: Central Diary Section Ground Floor Vasudhara Bhavan ONGC Bandra (East) Mumbai - 400051. Bidders can download tender at ONGC e-procurement website https://etender.ongc.co.in	Tender No: Y16PC14001 Brief Description: Hiring of services for O&M contract and periodic maintenance of cranes installed at various platforms of MH, N&H and B&S assets for 3 years.
3	Last Date of Submission of Completed Document: <b>17.04.2014</b>	Oil and Natural Gas Corporation Limited, Contact: Y.P Singla ONGC First Floor Logging Services High-11 Mumbai-400017 Bidders can download tender at ONGC e-procurement website <u>https://etender.ongc.co.in</u>	Tender No: P58NC14001 Brief Description: Procure- ment of perforation material.
4	Last Date of Submission of Completed Document: 08.05.2014	Oil and Natural Gas Corporation Limited, Contact: Department Of Materials Management, Central Stores Complex Palavasna Mehsana-384003 Bidders can download tender at ONGC e-procurement website <u>https://etender.ongc.co.in</u>	<b>Tender No:</b> E16YC14007 <b>Brief Description:</b> Hiring of gas compression services for Nandasan Field of ONGC Mehsana asset for a period of 3 years.

# INDIAN TRADE FAIRS AND BUSINESS EVENTS

SI. No	Events	Organiser(s)	Remarks
1	"Diemould India 2014", 17-20 April, 2014; at Bombay Con- vention & Exhi- bition Center, Mumbai	Tool & Gauge Manufac- turers Association of India A-33, Nand Jyot Industrial Estate Safed Pool Andheri-Kurla Road Mumbai-400 072 Tel: +91-22-2852 6876 Fax:+91-22-2850 3273 Email:mumbai@tagmaindi a.org	Showcasing on dies & moulds, press tools, Machine tools for making dies & moulds, C.N.C milling/ machining centre, die casting machine/moulding ma- chine, CAD/CAM system related to dies & moulds, measuring machines, rapid prototyping & modeling, heat treatment, die/ mould polishing machines, mould base and standard parts of dies & moulds, die spotting, hot runner systems, etc
2	"5th Interna- tional Elevator & Escalator Expo", 20-22 March, 2014; at Bombay Con- vention & Exhi- bition Center, Mumbai	Virgo Communications & Exhibitions Pvt Ltd Virgo House 250, Amarjyoti Layout Domlur Extension Bangalore Karnataka-560 071 Tel: +91-80-2535 7028 +91-80-4149 3996	IEE Expo 2014 is bringing to- gether the most recent trend setting developments in the ver- tical transportation industry in- cluding high speed elevators, home lifts, creative interiors, environmentally friendly and energy saving designs. The ex- hibition has attracted many na- tional and international partici- pants and exhibits over the past four editions. IEE Expo is the only focused exhibition in India on elevator and escalator tech- nology.
3	"Watech Asia", 9-11 April, 2014; at Bom- bay Convention & Exhibition Center, Mumbai	Radeecal Communica- tions 402, 4th Floor Optionz Complex Off C.G. Road Navrangpura Ahmedabad-380 009 Tel: +91-79-2640 1101 +91-79-2640 1102 Email: sales@radeecal.in	Watech Asia is one of the prime water technology sector trade shows in India. The event serves up convenient opportuni- ties for all participants to take a collective look at all the latest innovations and technological advancements from this indus- try. A wide range of high utility leakage control equipments, irrigation systems, desalination tools, electrical vehicles, flow control devices and many other related items are put on exhibit. at the show.
4	"Agritex 2014", 07-09 July, 2014; at HITEX Exhibition Cen- ter, Hyderabad	Hyderabad International Trade Expositions Limited Trade Fair Office Building HITEX Exhibition Centre, Izzat Nagar Hyderabad - 500 084 Tel: +91-40-2311 2121 Fax:+91-40-2311 2124 Email: hitex@hitex.co.in	Agritex-2014 will bring together the farming community, agri- specialists and agri-service pro- viders onto a single pavilion, through an agricultural direction program and trade fair. Seed- Tech Asia-2014 is a focus sec- tion of Agritex-2014 and will fo- cus on bringing together a spe- cialized ecosystem of interna- tional firms throughout the global seed technology supply chain.



# INDIAN TRADE FAIRS AND BUSINESS EVENTS

SI. No	Events	Organiser(s)	Remarks
5	"Indo-Global Healthcare Summit & Expo 2014", 20-22 June, 2014; at Taj Krishna & Taj Deccan, Hy- derabad	Indian Medical Association (IMA) Indraprastha Marg New Delhi-110002 Tel: +91-11-2337 0009 Fax:+91-11-2337 9470 Email:inmedici@gmail.com	The Summit & Expo 2014 is a unique event for identifying and sharing successful innovative models of healthcare delivery from around the world. The event will help professionals, entrepreneurs, industry players, investors and global institutions to collaborate for taking advan- tage of the latest innovations and advances while helping to improve universal access to healthcare within the framework of developing business models, supporting organizations, fos- tering partnerships, and explor- ing opportunities.
6	"19th Interna- tional Leather Goods Fair", 27-29 March, 2014; at Milan Mela Com- plex, Kolkata	Ms. Rumela Roy (Manager) India Trade Promotion Or- ganisation Vanijay Bhawan 1/1 Wood Street 5th Floor, Kolkata-700016 Tel: +91-33-2282 5820 Fax:+91-33-2282 8269 Email: itpo- cal@cal3.vsnl.net.in	Showcasing the complete range of leather products such as leather goods, wallets, belts, bags, leather gloves both indus- trial and fashion, garments, footwear, leather safety items, combination products. The complementary products such as chemical, leather accesso- ries, components and machin- ery for manufacture of leather goods will also be on display.
7	"ChemProTec h India 2014"; 10 - 11 April, 2014; at Bombay Convention & Exhibition Center, Mum- bai	Mr. Krunal Goda M/s Koelnmesse YA Tradefair Pvt. Ltd #1102, 11th Floor DLH Park, S.V. Road Goregoan (W) Mumbai- 400 062 Tel:+ 91-22-2871 5207 Fax:+91-22-2871 5222 Email: k.goda@koelnmesse- india.com	The 5th Edition of International Exhibition on Chemical Proc- essing Technology & Equip- ment - 'ChemProTech India 2014' would be an excellent platform for the entire India & International Companies to showcase their latest equip- ment's & technologies to the most emerging country of the world & the 3rd largest produc- ers of chemicals in Asia.
8	"Iphex-2014", 21-23 May, 2014; at Bom- bay Conven- tion & Exhibi- tion Center, Mumbai	Pharmaceuticals Export Pro- motion Council of India 101 Aditya Trade Centre Ameerpet Hyderabad-500 038 Ph. : 91-40-2373 5462 Fax :91-40-2373 5464 E-mail: info@pharmexcil.com	An exhibition that brings to- gether the drugs, pharmaceuti- cal and healthcare industry – all under one roof. It is one of the largest showcase of Indian pharmaceutical products and technologies to a global audi- ence. Co-located with Pharma Pro & Pack Expo 2014, a show for pharmaceutical machinery manufacturers, IPHEX 2014 will offer the industry majors from India and all across the world a great platform to connect and do business.



## **USEFUL BIZ LINKS**

- National Portal <u>www.india.gov.in</u>
- Confederation of Indian Industry (CII) <u>http://www.ciionline.org</u>
- Federation of Indian Chambers of Commerce & Industry (FICCI) <u>www.ficci.com</u>
- Associated Chambers of Commerce and Industry of India (ASSOCHAM) <u>http://</u> <u>www.assocham.org</u>
- National Association of Software & Service Companies <u>http://www.nasscom.in</u>
- Department of Industrial Policy & Promotion <u>http://dipp.nic.in</u>
- India Brand Equity Foundation <u>http://www.ibef.org</u>
- Ministry of Overseas Indian Affairs <u>http://moia.gov.in</u>
- Overseas Indian Facilitation Centre (OIFC) <u>http://www.oifc.in</u>
- Indian Investment Centre (IIC) <u>http://iic.nic.in</u>
- Reserve Bank of India (RBI) <u>http://www.rbi.org.in</u>
- Ministry of Commerce & Industry (Deptt of Commerce) <u>http://commerce.gov.in/</u>
- Ministry of Law, Justice & Company Affairs, Department of Company Affairs (to register and check status of a company) <u>http://www.mca.gov.in/</u>
- Ministry of Finance <u>www.finmin.nic.in</u>
- Central Board of Excise & Customs (Customs tariffs) <u>www.cbec.gov.in</u>
- Income Tax Department <u>http://www.incometaxindia.gov.in</u>
- Directorate General of Foreign Trade (Trade Complaints) <u>http://dgft.delhi.nic.in</u>
- India Trade Promotion Organisation (ITPO) <u>http://www.indiatradepromotion.org</u>
- Federation of Indian Export Organisations (FIEO) <u>http://www.fieo.com</u>
- National Centre for Trade Information (NCTI) <u>http://www.nic.in/ncti</u>
- Indian Council of Arbitration <u>http://www.ficci.com/icanet</u>
- Export Credit Guarantee Corporation (ECGC) <u>http://www.ecgcindia.com</u>
- Export Import Bank <u>http://www.eximbankindia.com</u>
- Export Inspection Council <u>http://www.eicindia.org</u>
- The State Trading Corporation of India Ltd. <u>http://www.stcindia.com</u>
- Minerals and Materials Corporation Limited <u>www.mmtclimited.com</u>
- India Credit Rating Agency Ltd (ICRA) <u>www.icra.in</u>
- Credit Rating & Information Services India Limited (CRISIL) <u>http://www.crisil.com/</u>
- Engineering Export Promotion Council <u>http://www.eepcindia.org</u>
- Overseas Construction Council of India <u>http://projectexports.nic.in</u>
- Agricultural and Processed Food Products Exports Developments Authority (APEDA) <u>http://www.apeda.com/</u>
- Basic Chemicals, Pharmaceuticals & Cosmetics Export Promotion Council (CHEMEXCIL) <u>http://www.chemexcil.gov.in</u>
- Pharmaceuticals Export Promotion Council (Pharmexcil) <u>www.pharmexcil.com</u>
- Pesticides Manufacturers & Formulators Association of India <u>www.pmfai.org</u>
- CAPEXIL <u>http://www.capexil.com</u>
- Plastics & Linoleums Export Promotion Council <u>http://www.plexcon.org</u>
- Council for Leather Exports <u>http://www.leatherindia.org</u>
- Gem and Jewellery Export Promotion Council <u>http://www.gjepc.org</u>
- Cashew Export Promotion Council <u>http://www.cashewindia.org</u>
- Electronics & Computer Software Export Promotion Council <u>www.escindia.com</u>
- Apparel Export Promotion Council <u>http://www.aepcindia.com</u>
- Carpet Export Promotion Council <u>http://www.indiancarpets.com</u>
- Cotton Textile Export Promotion Council <u>http://www.texprocil.com</u>
- Export Promotion Council for Handcrafts <u>http://www.epch.com</u>
- Handloom Export Promotion Council <u>http://www.hepcindia.com/</u>
- The Indian Silk Export Promotion Council <u>http://www.silkepc.com</u>
- Synthetic & Rayon Textile Export Promotion Council <u>www.synthetictextiles.org</u>
- Marine Products Export Development Authority (MPEDA) <u>http://www.mpeda.com/</u>
- Rubber Board <u>http://www.rubberboard.com</u>
- Tea Board <u>http://tea.nic.in</u>
- Spices Board <u>http://www.spicesboard.org/</u> or <u>www.indianspices.com</u>
- Coir Board <u>http://coirboard.nic.in/</u>
- Indian Institute of Packaging <u>http://iip-in.com</u>
- Indian Diamond Institute <u>http://www.diamondinstitute.net</u>

